



Dr. Zaid Dannoun

Financial and Investment Advisor

(FMVA, FPWM, TOT, CISCA, CRCM, CFM, CISCAM, FRM, PMP, EI, FTIP, BIDA, CMSA, CBCA, SOCPA)

To the respected person who reads my CV

I am a very active and ambitious person, educated and cultured, and I always strive to develop my skills and develop my abilities, by taking courses and professional certificates in many fields. I have taken more than 300 certificates and courses, and I am confident in myself and certain that I am capable of developing any work environment in which I work, and I will work to create wonderful additional value for the organization in which I work. Please kindly read my CV carefully

(A) Personal Information

Name	Zaid Othman Dannoun
Date of Birth	27/04/1987
Marital Status	Single
Gender	Male
Nationality	Jordanian
E-Mail:	Zaid.Dannoun@yahoo.com
Address	Saudi Arabia - AL Khobar
Phone (Mobile)	0590247850

(B) Education

Degree	Bachelor	Master	PhD
Date	2008-2012	2013-2015	2016-2020
School	Hashemite University	Zarqa University	Mediu University - Malaysia
Major	Financial Economics	Accounting	Accounting

(C) Work Experience

Job Description	Duration	Company
Financial and Investment Advisor	2024 - Present	AAM - KSA
Researcher	2024- Present	Jordan University
Financial and Investment Analyst	2019-2024	Islamic Bank
Assistant Professor Dr in Accounting	2021-2024	Mediu University
Market Risk and Middle Office	2016 – 2019	Jordan Dubai Islamic Bank
Accountant	2015 – 2016	Boral - Australia
Operation Officer	2013 – 2015	Jordan Commercial Bank
Accountant	2011 – 2013	AEMCO

(D) Language Skills

Language	Speaking	Writing	Reading
Arabic (Native Language)	Excellent	Excellent	Excellent
English	V.Good	Excellent	Excellent

(E) Personal and Computer Skills

Description Skills		
Teamwork	Business Development	Bloomberg Terminal
Business Driving	Work Under Pressure	Reuters (Ikon) Terminal
Social Communication	Preparing and Presenting Reports	SPSS Statistical Analysis
Time Management	ERP, SAAP, SFA	Amos Statistical Analysis
Work Organization	Microsoft Office (All Editions)	Banks Software (Swift, other)

(F) Training Courses

Courses Title		
Public Relations	3-Statement Modeling	Financial Performance
Documentary Credit	financial analyst and investing	Accounting Fundamentals
Swift	Fixed Income Fundamentals	Financial Planning Principles
Advanced Financial Management	Advanced Fixed Income	Hedge Fund Fundamentals
Anti-money laundering and terrorist	Build and manage the team	Credit Risk Management
Certified Public Accountant course	Budgeting and Forecasting	Comparable Valuation Analysis
Certified Management Accountant	Applied Fixed Income	Corporate & Business Strategy
Introduction to FinTech	Introduction to InsurTech	Market Risk Management
Human Resources Management	Behavioral Finance	Managing Liquidity Risk
Stress testing	Basel III and Risk Management	TOT
Emotional Intelligence	The six pillars of success	Credit Fixed Income
IFRS 9	leading businesses	Mastering Client Discovery
Operational Modeling	Commodities Fundamentals	Math for Finance Professionals
Project Management	DCF Valuation Modeling	Power BI Fundamentals
Time Management	Derivatives Fundamentals	PowerPoint & Pitchbooks
Professional Development Skills	Digital Banking Fundamentals	Professional Ethics
Anti-money laundering and terrorist	Economics for Capital Markets	Python Fundamentals
Fintech	Blockchain	Treasury Business
Investment Fundamentals	Islamic Banks	Equity Markets Fundamentals
Financial Management diploma	Equity, FX, and Rate Futures	WealthTech Fundamentals
Cryptocurrency Intermediates	Effective Business Writing	Spot Foreign Exchange
Accounting Principles and Standards	Introduction to Capital Markets	Microsoft Word For Business
Skills and methods of trading in the financial markets	M&A Accounting & Purchase Price Allocation	Classification - Fundamentals & Practical Applications
Advanced Excel Formulas & Functions	Dashboards & Data Visualization	Debt Capital Markets Perspective
Microsoft Word For Business	Introduction to Business Valuation	Payment Technology Fundamentals
Networking, Prospecting, & Converting Leads	Alternative Investments for Wealth Advisors	Portfolio Management for Retail Clients
Equity Allocation for Wealth Management	Cybersecurity and RegTech Fundamentals	Portfolio Management Fundamentals
FP&A Monthly Cash Flow Forecast Model	Economics for Financial Advisors	Regression Analysis - Fundamentals & Practical
Portfolio management and evaluation skills	Effective Communication for Client-Facing Advisors	Scenario & Sensitivity Analysis in Excel
Risk Management and Insurance Planning	Excel Fundamentals - Formulas for Finance	Financial Analysis Fundamentals
Information Security and Cyber Security	Presentation of Financial Information	Trading Using Technical Analysis
Modern methods of effective management	Applied Technical Analysis for Equity Markets	Asset Classes and Financial Markets

(G) Professional Certification

Professional Certification Title	Institution
Certificate Islamic specialist in capital markets (CISCAM)	CIBAFI
Project Management Professional (PMP)	Horizon
Emotional Intelligence (EI)	180 Degree
Financial Modeling & Valuation Analyst (FMVA)	CFI
Financial Planning & Wealth Management Professional (FPWM)	CFI
FinTech Industry Professional (FTIP™)	CFI
Business Intelligence & Data Analyst (BIDA)	CFI
Capital Markets & Securities Analyst (CMSA)	CFI
Commercial Banking & Credit Analyst (CBCA)	CFI

(H) Specializations

Specializations Title	
Capital Market	Business Essentials
Mutual Funds	Environmental, Social & Governance
Equities	Leadership Effectiveness Program
Fixed Income	Data Analysis in Excel
Wealth Management	Cryptocurrencies & Digital Assets
Portfolios Management	Business Intelligence Analyst

(I) Teaching and Training Experience

University / Institute	Designation	Classes	Subjects Taught
Multi Institute (Malaysia, Jordan, Turkey, Egypt, Kuwait)	Trainer (Online and on Campus)	Trainees	More than 25 training courses in Accounting, Economics, Finance, Financial Analysis, Management, and Commercial and Islamic Banking
Mediu University - Malaysia	Assistant Prof	(B.Sc.) and (Master)	Accounting Theory, Accounting 1&2, Managerial Accounting, Financial Analysis, Macroeconomics, Microeconomics, Principles Accounting 1, Principles Accounting 2, Research Methodology, Accounting Information system, Islamic Banking, International Accounting Standards, Intermediate Accounting, Cost Accounting, Tax Accounting

(J) External Reviewer

Num	Journal Name
1	International Journal of Research and Innovation in Applied Science
2	International Journal of Novel Research in Marketing Management and Economics
3	International Journal of Novel Research in Life Sciences
4	International Journal of Novel Research in Humanity and Social Sciences
5	International Journal of Research and Innovation in Social Science
6	International Journal of Management

(K) Books

Num	Book Title	Year
1	Applied Management for Job Satisfaction	2020
2	Leadership management (Carl skills and performance)	2020
3	Target Cost and Value Engineering as Modern Methods of Management Accounting	2020

(L) Publications

Num	Research Title	Year
1	The impact of the LIBOR index on borrowing between Jordanian commercial banks	2014
2	The impact of the application of fair value accounting on the quality of information on the financial statements of Jordanian commercial banks	2015
3	Factors affect the use of accounting information systems among industrial companies in Jordan	2019
4	Factors affect the use of target cost among industrial companies in Jordan	2019
5	The Relationship Between Value Engineering and The Target Cost for Industrial Companies in Jordan	2020
6	The Effect of the Kaizen Costing Approach on (Reduce Costs, Competitive Advantage, Rationalizing Strategic Cost Management) of Industrial Companies Listed on the Amman Stock Exchange in Jordan (scopes Q2)	2020
7	The Impact of The Standard Costing System on The Performance of Industrial Companies in Jordan (scopes Q2)	2021
8	The proposed adoption of Islamic banking and finance in Jordan (ASD 2021) (Q3)	2021
9	Factors Affecting Customer's Insight on The Services Quality of Emirates Airline (Q3)	2021
10	The mediating impact of target costing in the relationship between information and product quality (scopes Q3)	2022
11	The effect of autonomy and salary on job satisfaction a case study of teachers in international schools in Kuwait (scopes Q3)	2023
12	The impact of Islamic banks' profitability index on the performance of the Amman stock exchange during 2011-2021	2024

(M) Conferences

Num	Conferences	Year
1	AL-Madina International University - Malaysia	2020
2	Conference of the Council of Islamic Banks in Bahrain	2020
3	Second Kuala Lumpur Conference in Management and Education - Malaysia	2021
4	ASD 2021 Conference - UAE	2021
5	ICBM - Malaysia	2024

(N) Research Interests

Research Interests
Managerial Accounting, Target Cost, Kaizen Cost, International Accounting & Auditing Standards, Corporate Governance, Balance Score Card (BSC), Sustainability Accounting, Accounting Analytics, Small and Medium Enterprises (SMEs), ABC systems, Financial Analysis, International Taxation, Accounting Disclosure, Financial Failure. IFRs. Budgets, Management, Economics, Microeconomics, Macroeconomics, Cost Accounting, Financial Accounting, Financial Statement, Business Administration, Tax Accounting, Islamic Economics, Islamic banks

(O) Membership

Num	Institute	Year
1	CPA Australia	2015
2	Jordanian Accounting Association (JAA)	2016
3	General Council for Islamic Banks and Financial Institutions (CIBAFI)	2018
4	Jordan Association of Certified Public Accountants	2016
5	ACI Jordan	2023

(P) References

Num	Name	Email
1	Prof. Emer. Dr. Barjoyai Bardai	Barjoyai.bardai@mediu.edu.my
2	Prof. Dr. Abdul Naser Nour	a.nour@najah.edu
3	Prof. Dr Majdi Ghaith	M_Gaith@ju.edu.jo

